

Crew Shortage Forces Jet to Cancel Flights

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Mumbai: Jet Airways had to cancel close to 50 flights across the country and delay several others on the back of a crew shortage on Wednesday, five people in the know said.

The shortage stemmed from some issues the airline's pilots had with a new rostering system it has put in place, said three of the people mentioned above. Jet operates more than 600 domestic and international flights daily. Airport executives in Delhi, Mumbai, Bangalore and Hyderabad said Jet cancelled a total of 25 flights, while an executive at the state-run Airports Authority of India said more than 20 additional flights were cancelled in the rest of the country.

"Jet has put in place a new rostering system that, optimises the rest hours of some of them. They haven't been happy with that," said one of the people quoted above. He added that the shortage started since Diwali when some crew didn't report for flight operations. That led to rescheduling of flights, which ultimately cascaded to cancellations on Wednesday.

A Jet spokesperson later said the issues have been resolved. "Jet Airways is pleased to announce that operations across its entire network have returned to normal, following the resolution of issues caused by the non-availability of an unusually high number of pilots who had reported sick. This had resulted in the disruption of certain flight schedules, causing inconvenience to the airlines' guests," he said.

On queries of rostering, he said, "Rest hours are mandated by the DGCA and Jet remains compliant."

Delhi Air Pollution Levels to Remain Severe for 3 Days

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New Delhi: Air pollution levels in the national capital are expected to remain severe for at least three more days, unless wind speed picks up significantly from the current one kilometre per hour rate, say scientists.

"Air pollution levels will prevail at severe and very poor conditions for the next three days owing to calm wind conditions, drop in minimum temperature and burning of biomass in Punjab and Haryana. We are not expecting rains in Delhi in the next 2-3 days, so air quality will not improve," said an official at the System of Air Quality and Weather Forecasting and Research (Safar).

Compared to 2015, air pollution levels in Delhi were two to three times higher on an average, at 200 microgram per cubic metre during Diwali period. Bursting of firecrackers during Diwali added to deterioration in air quality, aggravating respiratory problems for asthma and heart patients. Levels of particulate matter 2.5— or fine particles smaller than 2.5 micrometres—over Delhi stood at a 'severe' 348 microgram per cubic metre as of November 2, according to Safar.

Aurobindo Looks to Buy Portuguese Drug Co

Hyderabad-based pharma co may spend \$200 m on Generis, which has a presence across anti-infective, anti-diabetes & dermatology drugs

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Mumbai: Hyderabad-based Aurobindo Pharma has expressed preliminary interest in acquiring Portuguese drug maker Generis Farmaceutica for about \$200 million. Generis has a presence across anti-infective, respiratory, anti-diabetes and dermatology drugs and sells to hospitals, clinics and pharmacies besides having a contract manufacturing and analytical services arm.

Aurobindo's latest bid comes on the heels of an earlier shot at Israeli-drug maker Teva's UK product portfolio, where it was outbid by rival Intas Pharmaceuticals last month. The family-owned Ahmedabad company paid a whopping \$764 million to bolster its European operations.

Aurobindo's move to buy the Portuguese firm is seen as resurrection of an earlier interest after its Teva chase was foiled. The Generis deal is on the table for the past few months, it fits Aurobindo's valuation range and its ambitions in Europe.

"But final outcome is not very clear," an industry executive informed ET, adding some other drug makers are also in the contention. Generis generated sales of around \$60 million last year.

Aurobindo and Generis did not respond to questions from ET sent last week.

Aurobindo has been among Indian drug makers keen on acquisition-led growth of its international operations. Its global sales reached 13,896 crore in FY16, growing from ₹5,855 crore in FY13. In Europe, Aurobindo's sales shot to ₹3,130 crore last year, an 88% CAGR from ₹468 crore 2013.

The company wants to consolidate its presence among the top ten players in markets it is present in Europe. The top European countries for Aurobindo are France, Germany, Netherlands, Spain,

Taking a Shot

Generis makes a broad range of products and supplies to hospitals, clinics and pharmacies

It also has contract manufacturing and analytical services arm

Aurobindo's latest bid comes on the heels of an earlier shot at Israeli-drug maker Teva's UK product portfolio

It aims to be in top ten players in key Europe markets

Co plans to extend to East European markets and augment products

European Challenges: Scattered health systems, slow economic growth, limited pricing flexibility due to tender based procurements and manufacturing related efficiencies

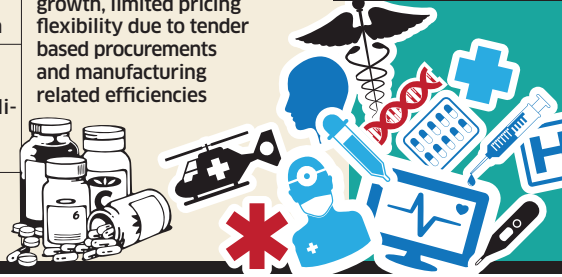
At a recent investor presentation the company said lower generics penetration in Italy, Spain and France offer future growth as share of generics improve. It is also targeting extended presence in certain East European markets. Although generics are beginning to

₹13896 cr:

Aurobindo's FY16 global sales

₹3130 cr:

Co's FY16 Europe sales



show green shoots slowly in the European markets, a few within the Indian industry believe it to be a difficult market due to its scattered healthcare systems, a slow economic growth rate, near stagnating healthcare spends and limited scope to increase prices due to tender-based procurements in key markets. Besides securing manufacturing efficiencies remains a challenge.

Aurobindo has worked around those issues and fared better compared to most of its Indian peers. Two years ago, Aurobindo acquired the European business of the erstwhile Acatavis which incurred losses in the early phase. It has started showing signs of a turnaround in the last few quarters.

In recent times, Indian drug makers have turned aggressive bidders for international assets. Last month, it was reported that Sun and Lupin were among a handful of parties interested in buying the dermatology assets of German giant Bayer for a deal that may be priced at over \$1 billion.

Forget Matrimonial Sites, Indians are Hooked to Dating Apps Now

The apps steadily gain traction owing to the coolness factor and the growing acceptance of dating apps even outside metros

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Bengaluru: Tanvi Gandhi, 25, might say her Tinder expedition has been successful after recently getting engaged to Tarun Sharma, although she wasn't on the dating app merely to find a mate.

"With the number of cool options on dating apps, like playing games to fixing up a date at a nearby coffee shop, it makes it so much easier to get to know people outside of your friends circle and understand who is right for you," said Gandhi (name changed). Dating apps, she said, are the hottest tool for matchmaking among her friends and cousins.

For the original digital-era matchmakers—matrimonial websites such as Bharat Matrimony and Shaadi.com, both founded in 1997—that coolness factor and the growing casual acceptance of dating apps in otherwise tradition-confined small cities and towns have emerged as a giant threat. Matrimonial websites began life as digital brokers for parents seeking a match for their children, a practice rapidly waning.

"We attract more independent-minded users who want to take control of finding their partners themselves versus relying upon their parents," said Sachin Bhatia, chief executive of TrulyMadly. The Delhi-headquartered dating app has more than 3 million app installs and at least 100,000 daily active users, nearly half of them from outside the big metro cities.

In all, TrulyMadly, Woo and Tinder—leading dating apps in India—have more than 1 million monthly active users in the country, according to a report in tech journal iGadgetsWorld. While data for matrimonial websites were not available, experts foresee dating apps catching up.

Ritesh Banglani, who led an investment in TrulyMadly last year while at Helion Venture Partners, said 25-35% of the "users on dating apps are looking at marriage; these apps will

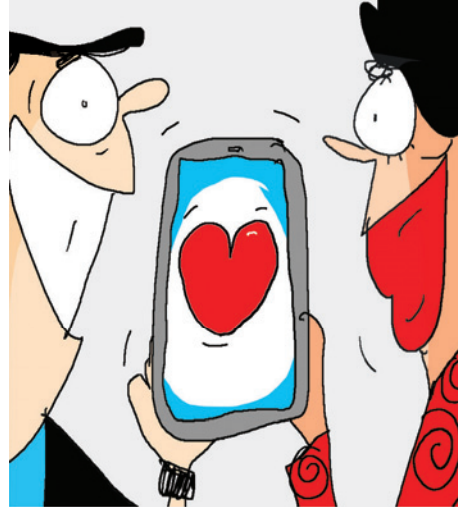
Wooing GenNext

Over 1 million monthly users across leading dating apps TrulyMadly, Woo and Tinder

25-35% of dating app users looking at marriage

These apps make money through advertisements and paid features

With 25 million singles in India; Indian dating app industry estimated to be \$1.5 billion



eat up the market share of matrimonial sites." Helion, along with Kae Capital, invested ₹35 crore in TrulyMadly in March 2015.

"The trend of arranged marriages is likely to continue to decline... (and) the logical next step for matrimonial sites would be to stay relevant in the market either by innovating or aiming to acquire a leading dating app in India," said Banglani, now a partner at Stellaris Venture Partners.

IPO-bound Matrimony.com, which operates Bharatmatrimony.com, acquired Matchify in April last year but CEO Murugavel Janakira-

man insists that dating apps aren't able to scale up or make money in the Indian market. "We tried out Matchify (but) India has a largely traditional user base so these apps are not going to work here," he said.

Gourav Rakshit, CEO of Shaadi.com, conceded that although the website gets about 11,000 new registrations everyday many of its users are prevalent on dating apps as well. "We did think there was a possibility of losing out to dating apps, which is why we tried them out and found our users also existent on those apps," said Rakshit. "But we do believe that we cater to a different market. There will be an overlap in our users trying out different matchmaking mediums."

SACHIN BHATIA
CEO, TrulyMadly

We attract more independent-minded users who want to take control of finding their partners themselves than relying upon their parents

TrulyMadly, Tinder and Woo don't believe monetization will be difficult. Considering that there are 25 million singles in India, the size of the country's dating app industry is estimated to be about \$1.5 billion, according to TrulyMadly's Bhatia and Sumesh Menon, CEO of Woo. Dating apps are making money through advertisements and micro transactions in the form of paid features. "We started monetising earlier this year and are on track to achieve ₹15 crore for 2017," said Bhatia. "We have seen a 40% increase in paid 'likes' that are our members get through our paid feature Sparks, which enables users to directly message their matches with contextual messages on their profile."

Gurgaon-headquartered Woo offers paid packages ranging from ₹250 to ₹800 for features such as allowing users to record seven-second voice clips or access a customised list of questions to send to people based on specific interests.

Godawari Marathwada Irrigation Development Corporation, Aurangabad, Nandur Madhameswar Project Division, Nashik E Tender Notice No. 03 For 2016-2017

Online E- Tender for the following works are invited by the Executive Engineer, Nandur Madhameswar Project Nashik (Phone No. 0253-2572504) from the Contractors enrolled with the Public Works Department in appropriate class. The blank tender forms shall be available on the <http://mahatenders.gov.in>

Sr.No.	Name of Work	Tender Cost
1	BHAM DAM- CONSTRUCTION OF PRODUCTION WELL FOR NEW REHABILITATED GAOTHAN OF VILLAGE BHARVAJ, NIRPAN, SARUKTEWADI, BORWADI & DAREWADI TAL: IGATPURI, DIST: NASHIK	Rs. 1,67,14,218/-
2	BHAM DAM - CONSTRUCTING SAMAJ MANDEER, ANGANWADI, SCHOOL, KITCHEN SHED, WALL COMPOUND IN NEW REHABILITATED GAOTHAN FOR AFFECTED SARUKTEWADI & BORWADI VILLAGE, TAL: IGATPURI DIST: NASHIK	Rs. 92,89,527 /-

Note-The Govt. of Maharashtra reserves the right to reject any or all tenders without assigning any reason thereof or to get the clarification on the queries, (if any). Right to revise or amend this notice and or the Bid Documents fully or Partly, prior to the last date notified for submission of offers or on any subsequent date is reserved by the Government.

Sd/-
(S.D.Jadhav)
Executive Engineer,
Nandur Madhameswar
Project Division, Nashik -2

DGIPR 2016/2017/3202

Tele :011-2301 0192
Fax: 011-2301 1028
WM/9047/COMP/PC-23

28 Oct 16

INTEGRATED HEADQUARTERS OF MINISTRY OF DEFENCE (NAVY)

DIRECTORATE OF WEAPON EQUIPMENT

TENDER NOTICE NO. WM/9047/COMP/PC-23 DATED 28 OCT 16

1. Bids in two-bid system (technical & commercial) are invited from reputed Indian suppliers FOR SUPPLY AND COMMISSIONING OF SEVEN IN NO. 400 BAR HP AIR COMPRESSORS.

2. The Terms and Conditions and Tender Documents can be obtained from Directorate of Weapon Equipment, Integrated Headquarters of Ministry of Defence (Navy), Room No. 318A, 'C' Wing, Sena Bhawan, New Delhi - 110011 Telephone No. 011-23010192 on submission of following documents:-

- Product range/specialization of the firm.
- Proof of successful execution of at least 01 similar nature order in the last five years (not earlier than 2011) for the Army, Navy, IAF, or other Central Govt. Depts./DPSUs
- Demand draft of Rs. 1000/- (non refundable) in favour of "Principal Controller of Defence Accounts (Navy)", Mumbai towards cost of tender documents.
- Any vendor downloading Tender Documents from Internet is to enclose a Demand draft of Rs. 1000/- (non refundable) in favour of "Principal Controller of Defence Accounts (Navy), Mumbai" along with documents as per para 2(a) and (b) above, at the time of submission of Tender.

3. The Tender Document can be downloaded from www.indiannavy.nic.in or www.tenders.gov.in.

4. All completed tender documents (Technical bids) should be submitted alongwith Earnest Money of Rs. 44,84,000 (Rupees Forty Four Lakhs Eighty Four Thousand only) by way of Account Payee Demand Draft, Fixed Deposit Receipt, Banker's Cheque or Bank Guarantee from any of the public sector banks or a private sector bank authorized to conduct government business in favour of Principal Controller of Defence Accounts (Navy), Mumbai. EMD is not required to be submitted by those Bidders who are registered for the same item/range of products/goods or services with the Central Purchase Organization (e.g. DGS&D), National Small Industries Corporation (NSIC) or any Department of MoD or MoD itself. The earnest money will be returned to all the bidders except technically cleared firms on completion of Technical Evaluation. On opening of Commercial Quotes, earnest money will be returned to all except the L1 firm. No interest will be paid during the period. EMD would be forfeited if the bidder withdraws or amends, impairs or derogates from tender within validity.

- Tenders can be obtained upto 1600 hrs on 23 Nov 16.
- Tenders will not be accepted after 1100 hrs on 09 Dec 16.
- Pre-bid meeting will be conducted at 1500 hrs on 24 and 25 Nov 16 at INS Tunir, Mumbai. Attendance at the pre-bid conference is mandatory, in order to appreciate the actual onsite requirements, especially for interfacing with the existing system. Non-attendance of the pre-bid conference may lead to disqualification during the technical evaluation stage.
- The technical bid will be opened on 09 Dec 16 at 1500 hrs.
- Date of opening of commercial bids will be intimated to technically qualified firms only after evaluation of technical quotes.
- Bidders are requested to offer their best discounted price.
- Purchaser reserves the right to reject any tender documents without assigning any reasons.
- Conditional tenders will not be accepted.
- For further information please visit Web-site www.indiannavy.nic.in or www.tenders.gov.in or contact Jt Director Weapon Eqpt at 011-23010192 between 1400 to 1600 hrs.

davp 10702/11/0665/1617

Joint Director of Weapon Equipment
for and on behalf of President of India

Govt of Bihar Police Headquarters, Bihar, Patna

Notice Inviting Short Re-Tender No.48/2016-17

- Name of the Department : Office of Director General of Police, Bihar, Patna.
- Last date & time for the acceptance of the short re-tender : 11/11/2016, Till 11:00 AM
- Date & time fixed for the opening of the short re-tender : 11/11/2016 At 11:00 AM
- Place fixed for receiving & opening the tender : Office of Director General of Police, Bihar, Patna.

S.N.	Item name	Quantity
1	Prisoner Van (Small)	39

Specifications and other terms & conditions of the tender may be obtained in person from this office or may be downloaded from the website www.prbihar.gov.in or www.biharpolice.bih.nic.in.

PR-8478(Police)16-17 Website : www.prbihar.gov.in AIG (Q)
सरकारी सेवा जनसेवा का माध्यम है, धर्म ईमान की तरफ़ इसे भी बेदाग़ रखें।

GOVT OF BIHAR Mithila Dugdh Utpadak Sahkari Sangh Limited

Samastipur Dairy, Industrial Area, P.O:HarpurAloah, Distt.: Samastipur - 848101 (Bihar)
Phone No- 0840780311 / 08407803003, E-Mail: mithila.idis@gmail.com,
Website: www.mithiladairy.com

Notice Inviting Tender (NIT)

(Through e-tendering mode only on website: www.eproc.bihar.gov.in)

No.	MMU Project: 3763	Date:
1.	Name & address of advertiser	Managing Director MITHILA DUGDH UTPADAK SAHKARI SANGH Ltd. Samastipur Dairy, P.O. - Harpur Aloah, Samastipur.
2.	Date of issue of e-tender notice	31/10/2016 (Monday)
3.	Period for downloading of tender document	from 04/11/2016 (Friday) to 03/12/2016 (Saturday) up to 15.00 hours through above website.
4.	Date, Time & Place of pre bid meeting	18/11/2016 (Friday) at 12.00 Noon at MMU Hqr Samastipur Dairy, Samastipur P.O. - Harpur Aloah, Samastipur- 848101
5.	Last date & Time for uploading tender Documents by the bidder	06/12/2016 (Tuesday) up to 15.00 Hours on www.eproc.bihar.gov.in
6.	Last date, time and place for submission of Original instrument of EMD & Cost of BOQ	09/12/2016 (Friday) up to 15.00 Hours at MMU Hqr, Samastipur Dairy, P.O. - Harpur Aloah Samastipur - 848101
7.	Date, Time and Place of opening of Techno Commercial bid hours on www.eproc.bihar.gov.in	10/12/2016 (Saturday) at 12.00 Noon.
8.	Date, Time and Place of opening of price bid	Date & Time will be communicated later subsequent to approval of techno commercial bid. Place: www.eproc.bihar.gov.in
9.	Bid validity period	120 (one hundred twenty days)
10.	Details of work	

S. No.	Name of the work/Item	Estimated Cost (Rs.)	Bid Processing fees (To Beltron) (Rs.)	Bid document Cost in Rs.	Bid Security (EMD) (in Rs.) 2% of Estimated cost	Contract Duration
01	Design, Supply, Erection, Testing & Commissioning of Dairy Equipment and Utilities for Fully Automatic 05 LLPD Dairy Plant expendable to 08 LLPD capacity as per given BOQ & Specification including construction design supply, erection, testing & commissioning of effluent treatment plant at Samastipur Dairy (BIHAR)	49,86,14,608.00	17,250.00	10,000.00	59,87,000.00	18 (Eighteen) Months

The tender documents can be obtained through website www.eproc.bihar.gov.in. The undersigned reserves the right to reject any or all tenders without assigning any reason. Managing Director
PR-8298(N.N.)16-17 Website : www.prbihar.gov.in
सरकारी सेवा जनसेवा का माध्यम है, धर्म ईमान की तरफ़ इसे भी बेदाग़ रखें।